



# WHAT TO EXPECT

**LiV2Learn** course consists of 4 modules. Each module tackles development for creating massive value, so that you can be the best you can be. You will also receive sales tools to help you implement all you learn, Zoom calls to go over the modules and placed in accountability groups to ensure maximum success. After completing, you will be able to:

- Uncover your why in order to make grounded decisions that will drive personal and sales growth
- Create goals that have value for you and customers
- Determine the “must dos” and eliminate wishy washy goals.
- Segment your customers into proactive vs reactive
- Dollarizing your time to get you HYPER focused on creating value.
- Create new revenue streams from your supplier meetings
- Understanding the power of NO and why saying yes too much is a sales killer.
- Create roadmaps to growth for top customers
- Eliminate your competition by solving for buyers 3 biggest fears
- Rebrand yourself by becoming an expert, and become part of your buyers Go To Market.
- Create killer virtual presentations.
- and more!

Below is the timeline for the course and involvement in the inner circle. While all content can be viewed on your own time, you will want to make sure to stay up to speed for meetings with your accountability groups. Below is recommended for time management. More time will be spent as needed working with other members going through the course/additional coaching.

- 6-8 week for course completion. Course work pre-recorded & can be viewed whenever you would like.
- 1-2 hours/week for completing modules/tools
- 30 mins/week for accountability groups.
- 10-15 mins / day interaction / engagement in the inner circle / with accountability group.
- Every 10 days there will be a 1-hour zoom call to ensure understanding and implementation.

\*\*Exact dates/times will be sent 1-week prior to launch so you can finalize planning\*\*\*

**SAAGNY MEMBERS...EXPECT to PAY LESS!!! Exclusive discount of \$400 with code: LIV2SAAGNY**

**LiV2 Learn Academy...WHERE THE MOMENTUM CONTINUES SAAGNY members receive 2 MONTHS FOR FREE!!!!**

After completing the LiV2 Learn course, you will be welcomed into the LiV2 Learn Academy.

This EXCLUSIVE community is limited to only those that have completed the course.

Every day you will have access to valuable content such as:

- Industry expert video/chats
- Non-industry chats and special offers from **6 of the top suppliers** in this Industry!
- Ongoing discussions re today's new world and how to create unmatched value
- Monday morning chats with LiV2 owners